

YOUR COMPLIANCE CLIENT BROCHURE · MANAGED ISO 27001 CERTIFICATION

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Achieve ISO 27001. Prove it. Keep it.

Certification is a business enabler — not a box-ticking exercise.

A fully managed, expert-led route to ISO 27001 certification — combining a dedicated compliance consultant, the Adoptech GRC platform and the technical strength of your existing Microsoft environment, with a guaranteed first-time pass. From Your IT Department Ltd.

Managed Compliance as a Service

From a standing start to certified — and audit-ready every year after. One accountable partner for your platform, your consultant, your internal audit and the Microsoft controls behind your evidence.



Powered by Adoptech



100% first-time pass



Human-led delivery



UKAS auditor sourcing

ISO 27001

UKAS ACCREDITED

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AWARD-WINNING IT SUPPORT

for business

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ABOUT THIS BROCHURE

This brochure introduces Your Compliance — the managed ISO 27001 certification service from Your IT Department, delivered on the Adoptech platform. It explains who the service is for, what is included, and how it's delivered and maintained. For a tailored quote, please speak to your Your IT Department account contact.

Why Your Compliance

Your Compliance provides growing businesses with a complete, managed route to ISO 27001 certification, without the cost and complexity of building an internal compliance function. It combines a dedicated compliance consultant, the Adoptech Governance, Risk and Compliance (GRC) platform, an independent internal audit and UKAS-accredited auditor sourcing into a single, fixed-fee service.

ISO 27001 is the international standard for an Information Security Management System (ISMS), and increasingly a condition of trading with enterprise, public sector and regulated buyers. Your Compliance takes you from a standing start to certified, then keeps your ISMS active and audit-ready across the full three-year certification cycle. Your consultant guides and advises; the work remains yours, so your team builds genuine ownership rather than a dependency on external resource.

Certification is a business enabler — not a box-ticking exercise.

A GUARANTEED FIRST-TIME PASS

The combination of expert implementation guidance and an independent internal audit underpins a 100% first-time certification pass rate — confidence in the result without the cost and uncertainty of a traditional compliance consultancy.

Is this you?

Your Compliance is designed for a specific type of organisation. If the descriptions below sound familiar, this service was built for you.

Certification is winning or blocking deals

A client, tender or procurement team has asked for ISO 27001, and contracts now depend on you achieving it.

No in-house compliance function

You're a 10–100 user SME with no dedicated compliance manager and no prior experience of the certification process.

You want it done properly, first time

You need confidence in a first-time pass without the cost and uncertainty of a traditional compliance consultancy.

You want to keep it, not just pass it

ISO runs on a three-year cycle. You need a partner to keep your ISMS active and audit-ready year after year.

TYPICAL BUYERS

Managing Director, Finance Director, Operations Director or Business Owner — plus Compliance Leads and IT Managers accountable for winning enterprise contracts, satisfying procurement, or evidencing information security to clients and insurers.

Outcomes for your business

Your Compliance is built around measurable business outcomes, not just technical delivery.

Outcome	What this means for your business
Contracts unlocked	You achieve the ISO 27001 certification that enterprise, public sector and regulated buyers increasingly require to trade with you.
Guaranteed first-time pass	Expert guidance and an independent internal audit underpin a 100% first-time certification pass rate.
No new headcount	You gain fractional compliance expertise on demand, without recruiting an in-house compliance manager.
Genuine ownership	Your team builds real capability and understanding of your ISMS, rather than a dependency on external resource.
Faster sales cycles	Your branded TrustHub page answers security questionnaires up front, removing friction from procurement.
Always audit-ready	Quarterly security meetings and continuous monitoring keep your ISMS active and current between audits.
Full international recognition	Certification is delivered through UKAS-accredited auditors, accepted without question by enterprise clients, insurers and regulators.
One accountable partner	Platform, consultant, internal audit, auditor liaison and your Microsoft security controls are coordinated by a team who already know your business.

STANDING START TO CERTIFIED

The managed certification journey

A structured, consultant-led programme

A consultant-led programme takes you from a standing start to certified, then keeps you there across the full three-year ISO cycle. Your consultant guides and advises at every stage; the work remains yours, which is what makes the resulting certification meaningful and sustainable.

Stage	What happens	Your involvement
1	Onboard & scope Kick-off session, ISMS scoping, platform setup and connection of your Microsoft 365, Entra and Intune integrations for automated evidence collection.	Agree scope and objectives.
2	Build the ISMS Guided implementation workflow, 70+ policies generated via the document builder, and risk, vendor and legal registers populated.	Check-ins; approve policies.
3	Evidence & controls Automated monitoring collects evidence; we configure and evidence the technical controls across your Microsoft estate.	Complete assigned actions.
4	Internal audit An independent certified Adoptech auditor performs your internal audit within the platform, confirming readiness.	Review findings, close gaps.
5	Certification audit We source quotes from UKAS-accredited certification bodies, liaise with the auditor and support you through Stage 1 and Stage 2.	Attend the external audit.
6	Maintain & improve Quarterly security meetings, continuous monitoring and annual internal audits keep your ISMS active through surveillance and recertification.	Quarterly reviews.

WHERE THIS SERVICE DRAWS THE LINE

The external certification audit is a separate third-party cost, paid to the accredited certification body. Adoptech does not perform external audits, as independence between compliance support and certification must be preserved — we source quotes and manage the process on your behalf.

PLATFORM FOUNDATION

The Adoptech platform

Your entire programme behind a single pane of glass

Adoptech is a cloud-based GRC platform that automates the work of achieving and maintaining ISO 27001. Instead of spreadsheets in SharePoint, your policies, controls, evidence and registers live in one connected system that monitors your posture in real time.

Build & evidence

- ✓ Full platform access for ISO 27001
- ✓ Step-by-step implementation workflow
- ✓ 70+ policies via the document builder
- ✓ One-click integrations & automated evidence
- ✓ Risk, vendor & legal registers, plus asset inventory
- ✓ Secure data room for auditor access

Monitor & showcase

- ✓ Real-time compliance monitoring
- ✓ Controls mapped across frameworks
- ✓ Internal audit scheduling & management
- ✓ Onboarding, policy acceptance & training tracking
- ✓ Branded TrustHub compliance page
- ✓ Platform support from the Adoptech team

BEYOND ISO 27001

The same platform supports ISO 9001, ISO 14001, ISO 20000-1, ISO 22301, ISO 42001, SOC 2, NIST, PCI DSS, NIS2 and more. Add further frameworks later and reuse the controls you have already built.

HUMAN-LED COMPLIANCE

Expert-led delivery & support

A dedicated consultant, embedded in your team

Your Compliance includes everything in the platform, plus a dedicated compliance consultant and a structured, project-managed implementation — the recommended route for any new certification where timescales matter.

Your consultant

- ✓ Dedicated fractional compliance consultant & PM
- ✓ Embedded in Microsoft Teams for in-hours access
- ✓ Implementation project management (via Brigantia)
- ✓ Onboarding session & regular check-ins
- ✓ Practical guidance on controls and decisions

Assurance & certification

- ✓ Quarterly security meetings (risk, vendor, legal, PESTEL)
- ✓ Annual independent internal audit
- ✓ UKAS-accredited auditor sourcing & liaison
- ✓ Support through Stage 1 & Stage 2 audits
- ✓ 100% first-time certification pass guarantee

RELATIONSHIP-LED, NOT DONE-FOR-YOU

Your consultant is a knowledgeable guide who keeps the project on track and every requirement met ahead of your audits — so your team builds genuine capability and ownership of your compliance programme.

TURN COMPLIANCE INTO SALES

TrustHub — compliance as a commercial asset

Let your compliance speak for itself

Included as standard, TrustHub is your branded, client-facing compliance page. At the click of a button you can share your security posture with prospects, customers and third parties — certifications, policies, penetration test summaries and risk posture in one professional place.

For your sales team

- ✓ Removes the back-and-forth of security questionnaires
- ✓ Share one link instead of answering every prospect
- ✓ Deals move faster when the evidence is already there
- ✓ Positions you as security-mature from first contact

For enterprise buyers

- ✓ Real-time visibility of your compliance posture
- ✓ No point-in-time questionnaires that date instantly
- ✓ Confidence your certifications are live and maintained
- ✓ A faster, smoother path through procurement

COMPLIANCE THAT PAYS FOR ITSELF

For many clients, winning a single enterprise contract that required ISO 27001 more than covers the annual cost of the service.

The Your IT Department advantage

A standalone compliance platform or consultancy has to take your technical environment on trust. We don't — because in most cases we already run it.

ISO 27001 needs evidence of	How we deliver it
Access control & MFA	Managed and evidenced through Microsoft Entra as part of your existing service.
Device security & patching	Configured and reported via Microsoft Intune and Your Workplace.
Secure configuration	Baselined and governed through Your Secure 365 Secure Score management.
Threat monitoring & response	Delivered by Your Secure Defend for organisations that take it.
Vulnerability management	Covered by YourFortify vulnerability scanning and remediation.
Remediation actions	Executed by our service desk and coordinated with your consultant.

THE RESULT

Less effort for your team, stronger evidence for your auditor, and a certification that reflects how your technology is genuinely managed day to day. Not yet a managed client? Your Compliance is still available on its own — a natural first step toward one accountable partner for your IT and security.

Quarterly security meetings & ongoing assurance

Certification is a starting point, not the finish line. ISO 27001 requires an active, living ISMS — so Your Compliance keeps yours current through structured quarterly meetings and continuous review, aligned to the three-year surveillance and recertification cycle.

Review area	Focus
Risk register	Are risks being identified, owned and treated appropriately?
Vendor register	Are your suppliers and their security obligations up to date?
Legal register	Are legal, regulatory and contractual requirements being met?
PESTEL analysis	Have external factors changed the context of your ISMS?
Control health	Are controls operating effectively and evidence being collected?
Audit readiness	Are you prepared for the next surveillance or recertification audit?
Continual improvement	What should be strengthened before the next review cycle?

ALIGNED TO THE ISO CYCLE

These meetings are required for ISO 27001 and are built into the service, keeping your programme active between the annual surveillance audits and the three-yearly recertification.

Investment

Your Compliance is provided as a fixed monthly managed service, banded by user count. The recommended 36-month term aligns with the ISO three-year surveillance and recertification cycle and offers the best value. User counts are rounded up to the next available band.

User band	12-month term (per month)	36-month term (per month)
Up to 19	£1,295	£1,195
20-49	£1,550	£1,395
50-99	£1,795	£1,595
100-199	£2,150	£1,895
200+	Custom quotation — scoped individually	

Two separate costs

Onboarding & the external certification audit

Cost	Detail
One-off onboarding & scoping	£1,250. Covers initial gap analysis, ISMS scoping, integration setup and the technical baseline of your Microsoft estate.
External UKAS certification audit	Pass-through. Paid to the accredited certification body, typically £3,000–£6,000 for a Stage 1 + Stage 2 SME audit. We source quotes and manage the process.

Prices shown are standard published starting rates, exclusive of VAT, and cover the fully managed ISO 27001 service including platform, consultant, internal audit and auditor liaison. Larger or multi-framework environments are scoped individually. Your account contact can prepare a tailored quotation for your business.

Ready to become ISO 27001 certified?

A fully managed, guaranteed route to ISO 27001 for growing SMEs — talk to us about bringing Your Compliance into your business.

- ✓ Dedicated compliance consultant, embedded in your Teams
- ✓ The full Adoptech GRC platform, TrustHub and 70+ policies
- ✓ Independent internal audit and UKAS auditor sourcing
- ✓ 100% first-time certification pass guarantee
- ✓ Technical evidence produced from your managed Microsoft estate
- ✓ Quarterly security meetings keeping your ISMS audit-ready

Get in touch

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